

## Investing at Inflection Points

### ABOUT US

We help companies navigate change, tackle challenges and capitalize on new opportunities to build stronger, more valuable businesses.

#### Valuable Executive Network

- Fortune 500 executives
- Functional experts
- Provide industry insights, relationships, and management support

#### Partnership Approach

- Long-term and collaborative approach
- Direct founder involvement
- Transparent, direct, discrete

#### Speed and Certainty

- Committed fund
- No financing contingency in many circumstances
- Track record of seamless execution

#### Comfortable with Complexity

- Dynamic industries
- Business transitions
- Complex capital structures

#### Experienced Partner

- Founders from leading firms
- Team has closed 100+ transactions across industries and transaction types

#### Flexible and Creative

- Sensitive to needs of sellers
- Solutions-oriented
- Can invest across capital structure

### INVESTMENT CRITERIA

#### Ownership Style

Flexible; typically control transactions

#### Company Size

Revenues of \$50 - \$500 million

#### Investment Size

\$20 - \$75 million of equity per transaction

#### Industries

Flexible, with particular expertise in the following industries:

- Automotive
- Business Services
- Chemicals
- Communications / Media / Technology
- Consumer / Retail
- Distribution / Logistics
- Energy
- Financial Services
- Healthcare
- Industrial

#### Transaction Types

- Family-owned Business Acquisitions
- Corporate Carve-outs
- Industry Consolidations
- Take-private Transactions
- Operational Improvement Stories
- Reorganizations / Recapitalizations
- Complex and Special Situations
- Dynamic Industries

## CURRENT PORTFOLIO

### CYBERLINK

#### **Cyberlink (partnership transaction)**

Cyberlink is a leading managed IT services provider offering cloud, managed application, network, storage, desktop and security services on a 24x7 basis to enterprise customers across the U.S. Cyberlink serves clients in 46 states across 10 end markets, including healthcare, financial services, legal, and logistics industries.



#### **Precise Metal Products (formerly ESOP owned)**

Precise Metal Products is a manufacturer of mission-critical metal assemblies for aerospace and defense end markets. The company's products are manufactured to tight tolerances and are used in a variety of applications, including aircraft engines, auxiliary power units and environmental control systems.



#### **Ivy Technology (corporate carve-out)**

Ivy Technology is a leading global provider of aftermarket lifecycle solutions for electronic equipment. The Company provides electronic product repair services to many of the world's leading computer, electronic, telecommunications and medical device companies



#### **Larkspur Storage (partnership transaction)**

Larkspur Storage builds, acquires, and operates Class-A Self Storage facilities across North America.



#### **Dominion Voting Systems (formerly founder owned business)**

Dominion Voting is a top provider of election tabulation solutions to government customers in the United States, Canada, and select international markets.



#### **ABC Group (formerly family owned business)**

ABC Group is a leading OEM auto supplier of blow molded and injection molded thermoplastic components and systems.



#### **Mid-States Supply Company (recapitalization)**

Mid-States is a leading distributor of pipes, valves and fittings serving the oil and gas, general manufacturing, food and mechanical construction industries.



#### **Ironline Compression (corporate carve-out)**

Ironline Compression is a leading full service natural gas compression company covering multiple locations throughout the Western Canadian Sedimentary Basin.



#### **Six Flags Corporation (recapitalization)**

Six Flags is the world's largest regional theme park and watersports operator, with 25 parks in the United States, Canada and Mexico.

## EXECUTIVE BOARD

The Executive Board augments our executive network and helps us to both evaluate investment opportunities and provide value added resources for our portfolio companies. Members include current or former c-level or board executives of the following companies:

AT&T	CIT Group	Dunkin' Brands	Metlife	Six Flags
Brinker International	Duke Energy	Ford Motor Company	Tempur Sealy	Entertainment

## TEAM

The co-founders of Staple Street Capital, Stephen Owens and Hootan Yaghoobzadeh, are veterans of The Carlyle Group and Cerberus Capital, respectively, and first worked together starting in 1998. Our team has completed 100+ transactions involving carve outs, operational turnarounds, buyouts, public-to-privates, restructurings, refinancings or recapitalizations.

**Steve Owens**  
Managing Director  
[sowens@staplestreetcapital.com](mailto:sowens@staplestreetcapital.com)  
212.613.3111

**Hootan Yaghoobzadeh**  
Managing Director  
[hootan@staplestreetcapital.com](mailto:hootan@staplestreetcapital.com)  
212.613.3112

**Kevin Siedenburg**  
Head of Business Development  
[ksiedenburg@staplestreetcapital.com](mailto:ksiedenburg@staplestreetcapital.com)  
212.613.3125

**Jeffrey Hyslop**  
Principal  
[jhyslop@staplestreetcapital.com](mailto:jhyslop@staplestreetcapital.com)  
212.613.3118

**Rashid Lattouf**  
Principal  
[rlattouf@staplestreetcapital.com](mailto:rlattouf@staplestreetcapital.com)  
212.613.3123

**Daniel Franklin**  
Vice President  
[dfranklin@staplestreetcapital.com](mailto:dfranklin@staplestreetcapital.com)  
212.613.3124

**Scott Leffler**  
Vice President  
[sleffler@staplestreetcapital.com](mailto:sleffler@staplestreetcapital.com)  
212.613.3149

**Phil Taub**  
Senior Associate  
[ptaub@staplestreetcapital.com](mailto:ptaub@staplestreetcapital.com)  
212.613.3150

**Dylan Lam**  
Associate  
[dlam@staplestreetcapital.com](mailto:dlam@staplestreetcapital.com)  
212.613.3126

**Samraat Goel**  
Associate  
[sgoel@staplestreetcapital.com](mailto:sgoel@staplestreetcapital.com)  
212.613.3147

**Ryan Zukoff**  
Associate  
[rzukoff@staplestreetcapital.com](mailto:rzukoff@staplestreetcapital.com)  
212.613.3153

**Luke Thompson**  
Associate  
[lthompson@staplestreetcapital.com](mailto:lthompson@staplestreetcapital.com)  
212.613.3151

**Peter Conzola**  
Business Development  
[pconzola@staplestreetcapital.com](mailto:pconzola@staplestreetcapital.com)  
212.613.3155

**Sarah Mason**  
Chief Compliance Officer / Controller  
[smason@staplestreetcapital.com](mailto:smason@staplestreetcapital.com)  
212.613.3127

1290 Avenue of the Americas, 10th Floor, New York, New York, 10104  
T 212.613.3100 | F 212.613.3142 | E [info@staplestreetcapital.com](mailto:info@staplestreetcapital.com)