# Staple Street

CAPITAL

# Investing at Critical Inflection Points.

## **ABOUT US**

At Staple Street Capital, we help companies navigate change, tackle challenges and capitalize on new opportunities to build stronger, more valuable businesses.

#### Valuable Executive Network

- Fortune 500 executives
- Functional experts
- Provide industry insights, relationships and surge resources

#### Partnership Approach

- Long-term and collaborative approach
- Direct founder involvement
- Transparent, direct, discrete

#### Speed and Certainty

- · Committed fund
- No financing contingency in many circumstances
- Track record of seamless execution

#### Comfortable with Complexity

- Dynamic industries
- Business transitions
- Complex capital structures

#### **Experienced Partner**

- Founders from leading firms
- Team has closed 100+ transactions across industries and transaction types

#### Flexible and Creative

- Sensitive to needs of sellers
- Solutions-oriented
- Can invest across capital structure

### **INVESTMENT CRITERIA**

Ownership Style

Control orientation

Company Size

Revenues of \$50 - \$500 million

**Investment Size** 

Up to \$50 million per transaction from \$265 million fund \$75 million + with active L.P. co-investment program

Industries

Flexible, with particular expertise in the following industries:

- Automotive
- Business services
- Chemicals
- Communications / media / software
- Consumer / retail

- Distribution / logistics
- Energy
- Financial services
- Healthcare
- Industrial / manufacturing

#### **Transaction Types**

- Corporate carve-outs / orphaned divisions
- Family-owned business acquisitions
- Reorganizations / recapitalizations
- Complex and special situations
- Industry consolidations
- Take-private transactions
- Operationally-challenged businesses
- Out-of-favor industries

#### RECENT DEALS

Typical transaction types include: corporate carve-outs of orphaned divisions, corporate divestitures, acquisitions of family-owned businesses, public-to-privates of undersized public companies, operationally-challenged businesses, restructurings and recapitalizations.



#### Ironline Compression (corporate carve-out)

Nisku, Alberta

Ironline Compression is a leading full service natural gas compression company covering multiple locations throughout the Western Canadian Sedimentary Basin.



#### Six Flags Corporation (recapitalization)

Grand Prairie, TX

Six Flags is the world's largest regional theme park operator, with 19 parks in the United States, Canada and Mexico.



#### Aaroma Holdings (family owned business)

Jersey City, NJ

Aaroma is a manufacturer, distributor and supplier of essential oils and aroma chemicals used in the creation of flavors and fragrances.

#### **EXECUTIVE BOARD**

The Executive Board augments Staple Street Capital's broader network of industry executives who help the firm identify and evaluate new investment opportunities, and provide value added resources to support the firm's portfolio companies. Members include current or former c-level or board executives of the following companies:

AT&T Brinker International CIT Group Duke Energy Dunkin' Brands Ford Motor Company MetLife Inc. Tempur Sealy Six Flags Entertainment

# **TEAM**

The co-founders of Staple Street Capital, Stephen D. Owens and Hootan Yaghoobzadeh, are veterans of The Carlyle Group and Cerberus Capital, respectively, and first worked together in Carlyle's US Buyout Group starting in 1998. Our team has completed over 100 transactions involving complicated corporate carve outs, operational turnarounds, management led buyouts, public-to-privates, restructurings, refinancings or recapitalizations.

#### Stephen D. Owens Managing Director

sowens@staplestreetcapital.com 212.613.3111

#### Hootan Yaghoobzadeh Managing Director

hootan@staplestreetcapital.com 212.613.3112

# Stephanie Davies Vice President & Head of Business Development

sdavies@staplestreetcapital.com 212.613.3125

#### Jeffrey D. Hyslop Vice President

jhyslop@staplestreetcapital.com 212.613.3118

#### Andre Ohnona Vice President

aohnona@staplestreetcapital.com 212.613.3102

#### Scott Zhu Vice President

szhu@staplestreetcapital.com 212.613.3123

#### Daniel Franklin Senior Associate

dfranklin@staplestreetcapital.com 212.613.3124

#### Dylan Lam Associate

dlam@staplestreetcapital.com 212.613.3126

# Steve Mlynar Controller & Chief Compliance Officer

smlynar@staplestreetcapital.com 212.613.3127